



Active Listening According to Carl R. Rogers: Successful Listening in Professional Conversations and the Knowledge Society

Philipp Nawroth

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Seminar paper from the year 2010 in the subject Pedagogy - Science, Theory, Anthropology, grade: 1,3, Free University of Berlin, language: English, abstract: First in this paper, an overview of Dr. Carl Rogers' client-centered counseling is given. Then, focus is put on the importance of active listening, of understanding, and of attention paid to the client. As a conclusion, a professional approach to interpersonal communication for knowledge management in today's world will be explained and the perspective is widened to include general conversations beyond the therapeutic context. As a summary, this paper will discuss to what extent listening actually plays a major part in the communication process and where the limits of practical and professional application of Rogers' concept are.

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